



How Astral's Leadership Turned AI Talk Into a 90-Day Plan



Overview

At Astral, AI pilots ran across the business, but leadership had no shared map of where AI could move the P&L, no common language for judging one bet against another, and no owned architecture point of view to protect against vendor lock in.

A single four hour strategy session walked the leadership team through why this AI moment matters, where to place Astral's bets, how to scale them without lock in, and who inside the business has to carry it, closing with two or three named bets and a ninety day agenda.

Activity without advantage: AI pilots ran scattered across Astral with no shared owner.

Leaders had the language but no shared map of where AI could move Astral's P&L.

A single afternoon built to turn scattered pilots into a ninety day plan.

The Narrative Arc



Why Now: the AI inflection is real, and the window for building advantage is open but closing.



Where to play: concentration beats sprawl, and Astral needs a small number of owned bets, not an inventory of pilots.



How to scale: the operating model, architecture, and governance that turn pilots into platforms without lock-in.



Who delivers: the hybrid organization of humans and agents, and the personal fluency of the leaders converted into a 90-day agenda with named owners.

Solution

The afternoon was built as one argument, not six disconnected talks, taught by Kellogg's Prof. Mohanbir Sawhney, an independent director on Reliance Jio's board. Not a lecture series, not a vendor pitch.

Each session hands off to the next: naming where AI could move Astral's numbers, mapping the AI Radar to choose two or three owned bets, building the stack that scales them without lock in, hearing what production AI actually looks like, and addressing the talent and coaching behind it.

What stood out was the CEO closing the room himself, naming owners against the ninety day agenda in front of the whole leadership team, not leaving it for a follow up memo.



What Makes This Different

1

One argument, not six talks: each session built on the last.

2

Built for Astral Pipes: every session was curated to Astral's own business and challenges.

3

Taught by practitioners: Humaine trainers have run these workflows themselves, not academics or influencers teaching theory.

Results



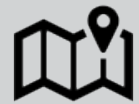
2 or 3 priority bets chosen from Astral's pilots.



Leaders left with **one shared** fund, park or kill test.



An architecture view now guards against vendor lock in.



Every leader walked out with **a named 90-day roadmap**.

“

“We walked in with a folder of AI pilots and walked out with three bets, named owners, and a plan for Monday.”

– CXO, Astral Pipes

About Humaine

Humaine Labs is a **practitioner-led AI learning and execution partner** built with a simple belief, teams don't need more theory, they need hands-on mastery. We have trained over 3000 professionals from 50+ top organizations such as Marico, Aether, L&T, Capgemini among others.

If this could be relevant to your business, do reach out us at learn@humainelabs.com